

### **Application Process**

- ◇ Businesses will contact their local lender or CDFI/RLF and submit an application;
- ◇ Lenders that are not approved to partner in the program must execute a Loan Servicing Agreement to become an approved participating lender;
- ◇ Upon application submission, Lending & Tribal Taxes staff will forward a pdf version of the complete application package to the Primary Lender and the Borrower along with required Application Certifications to be completed/signed by the appropriate parties and returned to the program. The application will then be submitted to the MLF Committee to be reviewed and if approved, a Commitment Letter will be issued and sent to the Primary Lender outlining the loan's terms & conditions or a 2nd companion loan will be issued by the Lending & Tribal Tax office. The Primary Lender will then collect all required signatures and submit the signed Commitment Letter to the program for the loan funding process to continue.
- ◇ MLF Committee meets on the 2nd Monday of the month and the 4th Monday, when needed.



## **State Small Business Credit Initiative**



**Lending & Tribal Taxes  
N559 Library Road  
Keshena, WI 54135  
Phone: 715-799-5139**

## ***Loan Participation Program***



### SSBCI Loan Participation Program (“LLP”)

The American Rescue Plan Act of 2021 (ARPA) reauthorized and amended the Small Business Jobs Acts of 2010 (SBJA) to provide 10 billion to fund the SSBCI as a response to the economic effects of the COVID-19 Pandemic.

The Menominee Tribe was awarded \$1,991,393.00 and has structured a Loan Participation Program that either purchases a participation in a loan from a primary lender or by originating a second companion loan.

**Participating lenders** are approved lenders, that are an Insured Depository Institution, Insured Credit Union, Community Development Financial Institution or a Local Economic Development Organization with a Revolving Loan Fund. Approved lenders must execute a Loan Servicing Agreement and adhere to the terms and conditions contained therein. Please contact program staff to become an approved primary lender.

**Local Partners** - the Menominee Tribe has partnered with Bay Bank and Woodland Financial Partners, Inc. to provide a loan participation program to our target market, but is not limited to the local partners.

**Investment Area** - The small business must be located in Menominee, Shawano, Langlade or Oconto counties.

**Eligible Businesses—Small business ownership shall be:**

- ◇ At least 51% owned by a tribal member;
- ◇ Chartered by the Menominee Tribe; or
- ◇ Business owned by a non-Menominee tribal member if the business is located on the Menominee Reservation

### Eligibility Requirements

- ◇ Be at least 18 years of age;
- ◇ Applicants must obtain financing from an eligible primary lender;
- ◇ Eligible borrowers must have fewer than 750 employees.

**Loan Purpose** - Loans eligible for the Menominee Loan Participation Program include, but not limited to costs for:

- ◇ Business Procurement;
- ◇ Construction of Real Property;
- ◇ Equipment;
- ◇ Franchise Fees;
- ◇ Inventory;
- ◇ Real Estate;
- ◇ Renovation of Real Property;
- ◇ Startup;
- ◇ Working Capital

**Project Sizes** - The minimum project requirement is \$10,000.00 and the maximum loan project is \$11,111,100.00.

### SSBCI Loan Participation

Project Size	SSBCI Participation
\$10,000 - \$50,000	50%
\$50,001 - \$250,000	33%
\$250,001 - \$1,000,000	16%
\$1,000,001 - \$11,111,100	9%

**Interest Rates** - The MLF Committee shall determine fixed interest rates based on the developmental impact of the project and shall review interest rates for adjustment annually in September.

**High Developmental Businesses Eligible** - Chartered Businesses, Logging Industry, Business that employs 25+ employees.

Loan Size	Rate	High Development Impact Eligible for Lower Rate
\$5,000 - \$25,000	5%	
\$5,000 - \$25,000	4%	Chartered Business, Logging, Employs 25+ Employees
\$25,001 - \$82,500	4%	
\$25,001 - \$82,500	3%	Chartered Business, Logging, Employs 25+ Employees
\$82,501 - \$1,000,000	3%	
\$82,501 - \$1,000,000	2%	Chartered Business, Logging, Employs 25+ Employees

\* Please call to verify current interest rates.

### Loan Terms

Loan Size	Loan Terms
\$5,000 - \$25,000	5 Years
\$25,001 - \$82,500	7 years
\$82,501 - \$1,000,000	10 Years

**Collateral Requirements** - collateral must have sufficient value to support the debt (total project).

**Loan Approval/Denial** - the MLF Committee shall review the loan request and either approve or deny the loan participation.

**Wait List** - Availability of funds will be verified at the time of application, in the event funds are not available, the applicant shall be notified, placed on a wait list and provided an estimated date on fund availability.

